

Listing Your Home

Today's real estate transactions can be complex. Navigating you through every step of the sale is what our team does best. Don't hire a single agent. Hire a team of expert professionals.

PARTNER WITH OUR TEAM

- Schedule an initial meeting to discuss your needs and walk us through your home
- Get to know the neighborhood inventory
- Review market average home pricing and number of days on market for comparable homes
- Establish a competitive price with your agent, based on other homes of similar value in your neighborhood
- Sign a listing agreement with our team
- Discuss your post-sale move with us
- Choose and review your closing attorney options

PREPPING YOUR HOME FOR SALE

- Prepare your home for sale
- Discuss any minor repairs necessary and staging options with your listing agent
- Schedule professional photography with our team

MARKETING AND SHOWING YOUR HOME

- Your home will be added to MLS, featured on our website, placed on the Keller Williams nation website, Realtor.com, and posted on other national websites
- Our marketing team will launch a "Just Listed" campaign, including a sales flyer for your home
- Your home will be showcased in our print and online advertising program and featured on multiple social media platforms

SHOWINGS AND OPEN HOUSES

- Discuss your role during open houses and showings with your agent
- Showings and open houses are always scheduled following your specific instructions

KELLY WALTEMATH WALL

Team Leader, Realtor®
Home and Builder Specialist
Licensed Since 2014

THE KELLY WALTEMATH GROUP

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KELLER WILLIAMS REALTY SERVICES

1522 W. Causeway Approach, Mandeville, LA 70471
Independently Owned & Operated, Licensed in LA
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NEGOTIATING OFFERS

- We will receive, present, and negotiate all offers on your behalf
- We clearly define the terms and time limits for each offer you are considering
- Your home is Under Contract when both parties have agreed to the terms of sale and signed the agreement

AWAITING YOUR CLOSING

- We will help you facilitate, coordinate, and prepare for the inspection and appraisal process
- Our team will handle the final walk-through with the buyer and any issues that arise throughout the closing process

CLOSING DAY

- Bring your valid ID and any documents requested by the closing attorney

AFTER THE SALE

- We stay in touch with all our former sellers occasionally via email
- Call us any time we can be of further service or if you have any post-sale questions

YES. ABSOLUTELY!

Our team always endeavors to give our sellers exceptional and personalized service. We appreciate referrals and positive online reviews after the sale. Thank you for choosing The Kelly Waltemath Team.

Helping People
Buy, Build,
and Sell
On The North
and Southshore



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KELLERWILLIAMS.



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