

The Homebuying Process



PARTNER WITH OUR TEAM

- Get to know neighborhood inventory
- Explore what's about to hit the market
- Gain access to off-market properties
- Complete the needs assessment
- Discuss the sale of your current home with us

GET LOAN PRE-APPROVAL

- Clarify what you can afford
- Determine your target monthly mortgage payment
- Obtain a loan pre-approval letter

FIND YOUR NEW HOME

- Compare homes and neighborhoods, then determine the neighborhoods you prefer
- Collect your favorite homes and save them
- Plan an itinerary with your agent to tour homes

MAKE YOUR OFFER AND NEGOTIATE THE TERMS OF SALE

- Review contract terms and time limit for offers with our team
- Negotiate a purchase price
- Sign all offers
- Deliver your deposit check as instructed
- Select a title company
- Choose a target closing date
- Supply any requested support materials for the closing as requested by the closing company immediately

AWAITING YOUR CLOSING

- Shop your home insurance options
- Prepare for the down payment due at the closing
- Choose a mover and be prepared to move
- Be ready to transfer your utilities

THE BIG DAY - CLOSING

- Bring a valid ID and all items requested by the title attorney for the closing



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**Helping People Buy, Build, and Sell
On The North and Southshore**

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